

## ADVANCED PRACTITIONER TOOL

# Evidence-Informed Typing Workbook

A structured workbook for organizing observations, testing competing type hypotheses, preserving counterevidence, and making conclusions that can be audited.

Let the evidence emerge. Functions, temperament, Interaction Styles, and cognitive fixations can appear in any order or together. Follow clear, abundant, recurring patterns across situations. Cross-check the lenses in both directions and narrow candidates provisionally. Leave weak signals open; preserve contradictions and revisit alternatives. Page order is for reference, not a required typing sequence.

### THE STANDARD

- 1 Observe first. Interpret second.
- 2 Use repeated patterns across settings, not isolated behaviors.
- 3 Record evidence against your preferred hypothesis.
- 4 Separate confidence from certainty and state what would change your mind.

### WORKFLOW

- 01 Capture**  
Exact words and visible behavior
- 02 Compare**  
Any available lens  
Cross-check both ways
- 03 Challenge**  
Counterevidence and alternatives
- 04 Conclude**  
Best fit with confidence level

STAGE 01 - CAPTURE

# Raw Evidence Before Interpretation

Build the case from exact language, repeated behavior, context, and contrast. Avoid type labels on this page.

|                                               |                           |                                               |                    |
|-----------------------------------------------|---------------------------|-----------------------------------------------|--------------------|
| SUBJECT / CASE NAME                           | OBSERVER                  | DATE                                          | SOURCES / SETTINGS |
|                                               |                           |                                               |                    |
| EXACT QUOTES - PRESERVE THE PERSON'S LANGUAGE |                           | VISIBLE BEHAVIOR - DESCRIBE, DO NOT INTERPRET |                    |
|                                               |                           |                                               |                    |
| REPEATED ACROSS CONTEXTS                      | WHAT CHANGES UNDER STRESS | BASELINE, ROLE, CULTURE, INCENTIVES           |                    |
|                                               |                           |                                               |                    |

LENS - EXPLORE IN ANY ORDER

# Movement, Communication, and Core Trust

Use this lens whenever repeated evidence emerges. Cross-check functions and fixations; model agreement is not independent confirmation.

Abstract

vs

Concrete

patterns, meanings, possibilities

observations, specifics, experience

Pragmatic

vs

Affiliative

utility and autonomy

cooperation and shared norms

Systematic

vs

Interest

order, organization, relationships

purposes, motives, and interests

Directive

vs

Informing

concise, closed direction

context-rich, open information

Outcome

vs

Progression

desired result, quality, impact

movement and unfolding process

Initiating

vs

Responding

starts contact and momentum

waits for invitation or relevance

PATTERN SYNTHESIS  
TEMPERAMENT BEST FIT AND WHY

Temperament reference: NT = Abstract + Pragmatic + Systematic | NF = Abstract + Affiliative + Interest  
SJ = Concrete + Affiliative + Systematic | SP = Concrete + Pragmatic + Interest

INTERACTION STYLE BEST FIT AND WHY

Interaction reference: In-Charge = Initiating + Directive + Outcome  
Get-Things-Going = Initiating + Informing + Progression  
Chart-the-Course = Responding + Directive + Progression | Behind-the-Scenes = Responding + Informing + Outcome

LENS - EXPLORE IN ANY ORDER

# Eight Cognitive Processes

Record process evidence whenever it emerges. Cross-check temperament, Interaction Styles, and fixations; a developed skill need not lead.

Se

Notice and act on immediate external reality; scan for visible changes and usable opportunities.

Si

Compare the present with stored impressions; reference continuity, familiarity, and lived precedent.

Ne

Generate possibilities by connecting ideas; expand alternatives and ask what else could emerge.

Ni

Converge on an underlying trajectory; synthesize toward what will likely unfold or what it means.

Te

Organize action using external standards, measurable results, resources, and operational structure.

Ti

Analyze internal principles; refine categories and test whether an explanation is logically consistent.

Fe

Track shared values and interpersonal dynamics; adjust toward connection, response, and agreement.

Fi

Evaluate personal or particular values; protect congruence, importance, and authentic preference.

FUNCTION PATTERN - LIKELY STRENGTHS, BLIND SPOTS, AND STACK HYPOTHESIS

LENS - EXPLORE IN ANY ORDER

# Fixation Pattern and Candidate Types

Fixations can emerge first or later. Compare recurring concerns with the other lenses, preserving alternatives and counterevidence.

IJ

Preparation and Certainty

Stabilizes through foresight, continuity, and readiness.

EP

Exploration and Discovery

Stabilizes through options, movement, and new information.

IP

Independent Judgment

Stabilizes through personally verified standards and autonomy.

EJ

External Order

Stabilizes through coordination, execution, and shared organization.

CANDIDATE COMPARISON

| CANDIDATE TYPE | STRONGEST EVIDENCE | COUNTEREVIDENCE | CONFIDENCE |
|----------------|--------------------|-----------------|------------|
|                |                    |                 |            |
|                |                    |                 |            |
|                |                    |                 |            |
|                |                    |                 |            |

FIXATION SYNTHESIS - STRONGEST REPEATED PATTERN AND CLOSEST ALTERNATIVE

STAGE 04 - CONCLUDE

# Make the Decision Auditable

A strong conclusion explains the best fit, the runner-up, the decisive contrasts, and what evidence could overturn it.

BEST-FIT TYPE

RUNNER-UP

SUBJECTIVE CONFIDENCE - EXPLAIN WHY

THREE MOST DECISIVE PIECES OF EVIDENCE

STRONGEST COUNTEREVIDENCE OR UNRESOLVED TENSION

WHAT WOULD CHANGE OR FALSIFY THIS CONCLUSION

BEST NEXT QUESTION, SETTING, OR BEHAVIOR TO OBSERVE

FINAL CHECK

☐ Repeated across contexts

☐ Not explained by role or stress

☐ Full pattern beats isolated traits

☐ Counterevidence preserved

Teaching tool, not a validated typing measure. Confidence is subjective. Sources: [mongolianmindset.org/resources#evidence](https://mongolianmindset.org/resources#evidence)